Kagiso Balanced Fund as at 31 March 2014



Performance and risk statistics¹

	Fund	Benchmark	Outperformance
1 year	17.1%	15.5%	1.6%
2 years	15.2%	15.9%	-0.7%
Since inception	13.8%	13.5%	0.3%

	Fund	Benchmark
Annualised deviation	7.3%	5.8%
Sharpe ratio	1.2	1.4
Maximum gain*	17.0%	14.7%
Maximum drawdown*	-3.5%	-3.5%
% Positive months	77.1%	74.3%

^{*}Maximum % increase/decline over any period

Cumulative performance since inception



Portfolio manager Gavin Wood

Fund category South African - Multi Asset - High Equity

Fund objective To provide investors with high long-term capital growth, within the constraints of the statutory investment restrictions for retirement funds. The fund seeks to provide moderated а exposure

volatility in the short term.

Risk profile



Suitable for

Investors who are building up and growing their long-term retirement capital while seeking capital growth. Investors would also be seeking to preserve the purchasing power of their capital over the long-term, with a time horizon of three years or longer.

Benchmark

Fees (excl. VAT)

South African - Multi Asset - High Equity funds mean 3 May 2011

Launch date R132.0 million Fund size NAV 143.65 cents

Distribution dates 30 June, 31 December

Last distribution 31 December 2013: 0.91 cpu

Minimum investment Lump sum: R5 000; Debit order: R500 pm

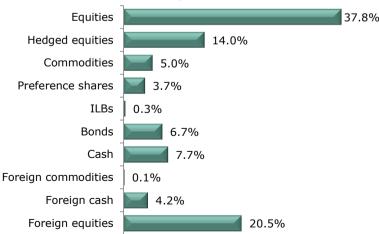
Initial fee: 0.00% Financial adviser fee: max 3.00%

Ongoing advice fee: max 1.00% pa Annual management fee: 1.25%

TER²

Unconventional thinking.

Effective asset allocation exposure*



Top ten equity holdings

	% of fund
Standard Bank	5.0
FirstRand/RMB	4.8
Sasol	4.6
Anglo American	3.6
Lonmin	3.6
MTN	3.1
Growthpoint Australia	2.8
Tongaat Hulett	2.6
AECI	2.4
Anglo Platinum	2.2
Total	34.7

^{*} Please note that effective asset allocation exposure is net of derivative positions.

The Kagiso unit trust fund range is offered by Kagiso Collective Investments Limited (Kagiso), registration number 2010/009289/06, a voting member of the Association for Savings and Investment SA (ASISA). Kagiso is a subsidiary of Kagiso Asset Management (Pty) Limited [a licensed financial services provider (FSP No. 784)], the investment manager of the unit trust funds.

Unit trusts are generally medium to long-term investments. The value of units will fluctuate and past performance should not be used as a guide for future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Exchange rate movements, where applicable, may affect the value of underlying investments. Different classes of units may apply and are subject to different fees and charges. A schedule of the maximum fees, charges and commissions is available upon request. Commission and incentives may be paid, and if so, would be included in the overall costs. All funds are valued and priced at 15:00 each business day and at 17:00 on the last business day of the month. Forward pricing is used. The deadline for receiving instructions is 14:00 each business day in order to ensure same day value

¹ Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A Net Asset Value (NAV) prices with income distributions reinvested. NAV refers to the value of the fund's assets less the

value of its liabilities, divided by the number of units in issue. Performance figures are quoted after the deduction of all costs incurred within the fund. All performances are annualised.

The Total Expense Ratio (TER) is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end March 2014. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TERs.

Kagiso Balanced Fund - Quarterly commentary as at 31 March 2014



The Balanced Fund had a good start to the year returning 2.9% for the quarter, 0.6% ahead of the peer benchmark.

Economic and market overview

This quarter saw significant market volatility, a gradually improving economic picture in developed markets and problems in many developing market economies. Geopolitical tensions and social unrest in the Ukraine were a notable feature over the period, but were largely shrugged off by markets, except in Russia.

In January, the SA Reserve Bank raised rates by 0.5%, signalling the start of a rising rate cycle after an extended period of highly accommodative monetary conditions. This is likely to be a gradual and shallow tightening phase, given the poor growth prospects in South Africa and the fragility of the low-income consumer.

Emerging markets experienced substantial currency and market volatility this quarter, notably with Turkey's central bank hiking rates by around 4% in January at an emergency meeting. The rand was very weak at the start of the year, but proceeded to strengthen - ending the quarter largely unchanged - as South Africa seemed to be seen as a safe haven emerging market relative to some elsewhere with severe problems.

The labour strike on the large Rustenberg platinum mines continued into a third month, further pressurising South Africa's uncomfortably large current account deficit and slow growth.

Global developed markets were stronger in line with their better economic showing and emerging markets were weak and volatile. Local markets were weaker in the quarter, but followed the global equity market recovery to end the quarter at new all-time highs.

Bonds had a reasonably poor quarter with significant increase in yields in January, followed by a recovery to end the quarter with a total return slightly less than cash. Although credit spreads are low relative to history, we believe a diversified exposure to high quality credit instruments is warranted, while managing the liquidity risk effectively. After a strong December, preference share prices were weak into January and February, recovering in March. Following on from the rate hike in January, cash rates are now finally offering positive real returns (albeit meagre). The oncoming rate cycle is likely to gradually improve the attractiveness of this asset class. Given the ongoing weakness in the economy (in the absence of a significant currency shock from here) we expect a fairly shallow and gradual rate hiking cycle of around 2% over the next two years.

Fund performance and positioning

Strong local equity contributors to performance over the period were Sasol (up 14.7%), Standard Bank (up 7.3%) and Anglo American (up 21.0%). Lonmin (down 5.6%) and Netcare (down 8.1%) detracted.

The fund's global exposure added little to performance given the stronger rand. Contributors to performance from our global investments included the (recently added) German residential counters Deutsche Wohnen and Deutsche Annington, while Tesco and Volkswagen detracted over the period. Low exposure to property and bonds benefited the fund as those asset classes came under pressure, while instrument selection within these asset classes was positive. The fund's defensive positioning and hedging were well rewarded during the market weakness in January, but were a drag on performance over the rest of the quarter as equity markets continued to new all-time highs.

Standard Bank, a key holding in the fund, currently has in excess of 20% of its earnings coming from Africa, north of our borders. We believe this profit base is set to grow well in excess of very strong expected nominal GDP growth. Its highly profitable African wholesale business should continue to excel, and its loss making retail banking business is likely to reach maturity and begin to contribute to earnings.

GDP growth in Sub-Saharan Africa (excluding South Africa) is expected to continue to be strong on the back of:

- 1. The demographic dividend from a strongly expanding working age population.
- 2. Growing investment in infrastructure, particularly in electricity, water and transport, which should provide attractive investment banking opportunities.
- 3. Increased intra-African trade, from very low levels, which will lead to very attractive commercial banking opportunities, particularly in the areas of trade finance and forex.

Looking ahead, while the unwinding of stimulus will be a slow process, the reality is that any slowing (and ultimately reduction) represents a significant change in the flow of liquidity to markets. This will have implications for several asset classes and we will continue to avoid those assets whose prices have benefited disproportionately from such excess liquidity. The fund's asset allocation remains defensive in the face of what we see as an overextended market. Low net exposure to SA equities and significant hedging provides some capital protection with high exposure to our top stock picks.

We retain low exposure to physical cash and long-duration bonds, and have taken advantage of recent weakness in listed property to selectively start increasing exposure. Commodities (primarily through the domestic platinum and palladium ETFs) provide further diversification and expected real returns. The fund maintains the maximum allocation to foreign assets, primarily in international equities and property. We continue to find high quality companies at attractive valuations in developed markets.

Portfolio manager Gavin Wood

Key indicators		
Economic data	End of quarter figure	
Latest consumer price inflation (CPI % YoY)	5.9%	
Repo rate (%)	5.5%	
3m JIBAR	5.7%	
10-year government bond yield	8.3%	
Key asset classes (total return)	Quarterly change	
MSCI World Equity (US Dollar return)	0.8%	
FTSE/JSE All Share Index	4.3%	
FTSE/JSE Listed Property Index	1.8%	
BEASSA All Bond Index	0.9%	
Commodities and currency	Quarterly change	
Platinum (\$/oz)	3.4%	
Gold (\$/oz)	6.5%	
Rand/US Dollar (USD)	1.8%	